

CITY OF WARWICK

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

RESOLUTION OF THE CITY COUNCIL

NO: \_\_\_\_\_

APPROVED: \_\_\_\_\_

MAYOR

DATE: \_\_\_\_\_

RESOLVED, That the City Council of the City of Warwick as required by the provisions of Sections 6-11 and 6-12 of the City Charter and the Ordinance relative to competitive bidding on purchase enacted there under hereby and herewith approves the acceptance of the following bid(s):

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note Code	Fiscal Year
2019 - 266	Radio System Maintenance & Repair Services for Infrastructure, Portables & Mobiles	<i>Cyber Communications, Inc.</i> 90 Colorado Ave. Warwick, RI 02888	\$34,648.00	6/1/19 - 5/31/21		

AND BE IT FURTHER RESOLVED, That such purchase or contract be awarded to the lowest responsible bidder.

**THIS RESOLUTION SHALL TAKE EFFECT UPON ITS PASSAGE**

**RFI2019-266 Radio System Maintenance & Repair Services for Infrastructure, Portables & Mobiles**

- 1 bid received

CODE: 30-310 Police/Service Contracts

MANNER OF AWARD: \$24,648.00  
June 1, 2019 – May 31, 2021

RECOMMEND: Cyber Communications, Inc.

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Cyber Communications, Inc.  
90 Coltrane Ave.  
Warwick, RI 02888

**Pricing as Follows**

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**Bid2019-266 Radio System Maintenance & Repair Services for Infrastructure,  
Portables & Mobiles  
BID RESULTS**

Item	Qty	Model and Description		Unit	Total
(see note 1)					
1	4	Motorola MCC500 Console positions with associated equipment stack and all accessory and interface boards.		\$74.50	\$298.00
2	5	Motorola Quantar Astro Repeater		\$79.50	\$397.50
3	11	Motorola Astro TAC Satellite RX's		\$24.75	\$272.25
4	2	MTR2000 Satellite Receivers		(see note 2)	(see note 2)
5	4	Motorola TAC Computers, 5 SQM AstroTac		(see note 2)	(see note 2)
6	1	Spectracom GPS Clock		\$59.25	\$59.25
7	8	Motorola Console stations: 6-ULIF, 1- VLF, 1- 800MHz.		(see note 2)	(see note 2)
8		Parts and Materials Not Covered Above	Percentage Off List	10%	
			Annual Fixed Cost:		\$12,324.00
		<b>Radio Bank Repair Service</b>			
9		IIT 1000 Portable	Per Instance	(see note 3)	(see note 3)
10		XTS2500 Portable	Per Instance	(see note 4)	\$470.00
11		XTS2500 800 Trunked Portable	Per Instance	(see note 4)	\$470.00
12		MCS2000 Mobile	Per Instance	(see note 3)	(see note 3)
13		XTL 500 Mobile	Per Instance		\$560.00
14		XTL2500	Per Instance	(see note 4)	\$470.00
15		APX4000 Portable	Per Instance		\$430.00
16		APX4500 Mobile	Per Instance		\$430.00
17		Parts and Materials Not Covered Above	Percentage Off List	10%	
		<b>Radio System Service Agreement</b>			
18		Labor - Non Contract	Per hour	\$150.00	
19		Tower Work - Non Contract	Per hour	Quote	
			Minimum hours	1 hour	
		Optional 2 <sup>nd</sup> Year Contract			Yes
		No Cost Increase			

**Notes**

- Alterations.** Item 1: vendor changed bid request quantity from 5 to quantity of 4. Item 4: vendor changed bid request quantity from 4 to quantity of 2. Item 5: vendor changed bid request model from Spectracom to AstroTac. Item 14: vendor changed bid request from XTL2500/5000 800 Trunked Mobile to XTL2500.

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**Bid2019-266 Radio System Maintenance & Repair Services for Infrastructure,  
Portables & Mobiles  
RFD RESULTS**

2. Items 4, 5, 7. Motorola Astroac Comparators, their Signal Quality Modules, AstroSpectra Cooxolletes, MCS2000 & XT15000 mobile radios, MTR2500 and HT1000 portables are no longer supported by Motorola, therefore vendor cannot offer to include these pieces of equipment in this bid. The vendor will, however, continue to provide their best effort to make repairs on a time and materials basis.
3. Items 9 and 12. No longer supported. Time and material applies.
4. Items 10, 11 and 14. Support ends 12/31/19. Beginning 1/1/20 time and material applies.  
Note: XT15000 mobiles are no longer supported. Time and material applies.

BUDGET 184 Purchase AFX41001 Purchase 2 Way Radios						
The following vendors were sent specifications.						
VENDOR	ADDRESS	CITY	STATE	ZIP	EMAIL	
American Communication Systems	PO Box 715	Brooklyn	NY	11230	asradio@optnet.com	
Ampgen (Formerly Multiplier)	10 State Hl	Woburn	MA	01801	stacy@multiplier.com; sales@multiplier.com	
Arteson Plus	2458 E. Smokyvale Dr.	Scottsdale	AZ	85260	frull@artesonplus.com	
Aramco	PO Box 29	Toronto	NJ	08086	ughaven@aramco.com	
Auto Zone, Inc.	2720 Piner Rd.	Warwick	RJ	02886	jake.alexey@autozone.com	
Batteries Plus	999 Tall River Avenue	Seabrook	MA	02771	Carl.Hill@batteriesplus.net; 84829@batteriesplus.net	
Battery Zone, Inc.	PO Box 0435	Bridgeport	NJ	08807	csaof@batteryzone.com	
Business Services	340 Park Blvd. Ste 426	San Diego	CA	92103	Solutions@businessolutions@yahoo.com	
ComLink Wireless Technologies	1724 Lady Dr. Ste 106	Fl. Worth	TX	76177	info@comlinktech.com	
Country's Corp.	1230 Furness Brook Pkwy.	Quincy	MA	02269	telecom@countrycorp.com	
Country's	2240 S. County Tr. Svc. 2	R. Greenwich	RJ	02818		
Connecticut Radio, Inc.	1208 Cranwell Ave	Rocky Hill	CT	06067	cjr@connecticutradio.com	
Competition Radio, Inc	471 West Shute Road, Unit 2	Warwick	RJ	02889		
Continental Wireless	10455 Vista Park Rd.	Dallas	TX	75238	linda@vista.net.usda	
Cyber Com, Inc	390 Coltraco Ave	Warwick		02888	tabuly@cybercominc.com; kenneth@cybercominc.com; charney@cybercominc.com; pms@cybercominc.com	
D & R Communications	115 Gate Rd.	Woburn	RJ	01870	RFS@drcom.com	
Day Wireless Systems	4700 SE International Way	Milwaukee	OR	97222	Jeff@daywireless.com;	
Dix Industrial Communications	500 Waterman Ave.	P. Providence	RJ	02914	thopkins@dixind.com	
Direct Network Services	120 Taylor St.	Littonia	MA	01460	dls@directnetwork.com	

VENDOR	ADDRESS	CITY	STATE	ZIP	FAX/ALT.
Fast Links	PO Box 242	N. Scituate	MA	02380	noisunomo@fastlinks-wireless.com
Forest Lake Comm. Co., Inc.	305 Clark St.	Auburn	NY	13424	william@lumpvalk.com (607)
Frequency Electronics, Inc.	55 Charles Lindbergh Blvd.	Mitchel Field	NY	11523	sparrin@fringes-lakescomm.com
Halsberg Communications, Inc.	P.O. Box 322	Totown	NJ	07511	sales@frincoffer.com
Indesweb Electronics	550 Cahoon Rd.	Franklin	MA	01701	andberg@ides.com
Intercom Communications	1105 Industrial	Sugar Land	TX	77478	shirley@intercom.com
Intercom Products Int'l	2205 West St. #105	Sunny Valley	CA	95065	jose@intercomcommunications.com
Intercom Power Technologies, Inc.	145 Wind Rd.	Braintree	MA	02184	rob@intercomproducts.com
Intermind Communications	40 Love St.	Marshfield	MA	02956	alyson@intermind.com
Interstate Battery	1637 Seaside Lane	Richardson	TX	75081	Don.Lucas@intermind.com
IXCM Marketing, Inc.	1691 S. Sunbird St.	Anaheim	CA	92806	wjones@ixcm.com
Mastrotec	411 Ave 994519	Morgantown	FL	33403	donald.tyler@ixcm.com
Mutualco Solutions	Five Paragon Dr.	Morgantown	NY	117645	info@mutualco.com
Mytelco Solutions, Inc.	12 Walker Way	North Scituate	RI	02857	marianne@mutualco.com
NY Supply, Inc.	1400 Ridge Rd. East	Rochester	NY	14621	ken.kisoukas@mutualco.com
PackLogic, Inc.	140 Lincoln Ave.	Springfield	RI	02806	Ron.perron@mutualco.com
Power Products Global	2170 Cranston Ct.	Alpharetta	GA	30004	tyrre@powerproducts.com
Radio Express, Inc.	5701 Barrington Rd.	Courtenville	VA	20120	terry@powerproducts.com
Radio-Phone Communications	153 James P. Murphy Ind. Hwy.	W. Warwick	RI	02885	john@radio-phones.com
Radio Wireless	7100 Technology Dr.	W. Melbourne	FL	32901	sp@radio-phones.com
3-ET Radio Communications	1019 E. Buntin St.	San Antonio	TX	78212	luc@radio-phones.com
Seaport Communications Co	494 St. Jarrish Rd.	Newquay	NY	02882	kb@radio-phones.com
SalesAnd Systems, Inc.	50 Ramont Rd.	Beverly	MA	01915	kr@radio-phones.com
Stanford Research Systems, Inc.	1120-D Rosewood Ave.	Sunnyvale	CA	94089	stan@radio-phones.com
Teledyne World Solutions, LLC	119 Wildwood Rd.	Stamford	CT	06907	info@radio-phones.com
Telex	11126 McCracken Rd.	Farm Valley	MD	21031	george@radio-phones.com
Thirdly Communications, Inc.	520 Sherman Ave.	Hamden	CT	06514	sales@radio-phones.com
Vision Communications	4501 E. Pacific Coast Hwy, Ste. 400	Long Beach	CA	90804	ml@radio-phones.com
Vision of Video	9040 Redden Blvd.	Northridge	CA	91325	ml@radio-phones.com
VTV Graphics	78 Jefferson Blvd.	Warwick	RI	02886	info@radio-phones.com

MAR 28 2019

**WARWICK POLICE DEPARTMENT**

*"A Nationally Accredited Agency"*

*Colonel Rick J. Ratkhan, Chief of Police*

*99 Veterans Memorial Drive*

*Warwick, Rhode Island 02886-4617*

*(401) 468-4206*

March 25, 2019

Mrs. Patricia Pezika  
Purchasing Agent  
Warwick City Hall  
3275 Post Road  
Warwick, RI 02886

RE: Bid Award for #2019-266

Pending Source: Operating Budget Code 30-340 (Service Contracts)

Dear Mrs. Pezika:

The Police Department went out to bid for Radio System Maintenance and Repair Services and received only one bid from Cyber Communications of 99 Colorado Avenue, Warwick RI 02886.

Based on this response to the bid process and our need for a repair and maintenance contract for our communications system, we are recommending that the bid be awarded to CyberComm. CyberComm's bid did include an option to include a second year at the same price. The Police Department is very familiar with this company, having done business with them since before 2009, and has been satisfied with both their response in emergencies and the services they are able to provide. The current contract expires May 31, 2019.

The bid submission applies to three areas:

Section A: Fixed cost maintenance on infrastructure equipment at a rate of \$12,324.00;  
\$24,648.00 exercising the second year option.

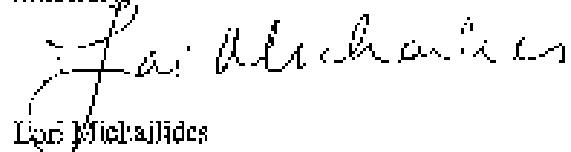
Section B: Radio Unit Repair Service at a fixed cost per unit repaired as needed.

Section C: Radio System Service Agreement at a fixed hourly rate to apply to all services not specifically included in Section A and B, on an as needed basis.

The Police Department is requesting the right to exercise the second year option, and accordingly, with your approval, to spend \$24,648.00 on Section A, and \$10,000.00 on Sections B and C, for a total authorization of \$34,648.00 over the life of the two year contract to begin June 1, 2019 and expiring May 31, 2021.

Funding for this expenditure, if approved, will come from Police Department Operating Budget Code, 30-340 (Service Contracts).

Sincerely,

A handwritten signature in cursive script, appearing to read "Lou Michalides". The signature is written in dark ink and is positioned above the typed name.

Lou Michalides

Major

Administrative Bureau Commander