

CITY OF WARWICK

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

RESOLUTION OF THE CITY COUNCIL

NO: _____

APPROVED: _____

MAYOR

DATE: _____

RESOLVED, That the City Council of the City of Warwick as required by the provisions of Sections 6-11 and 6-12 of the City Charter and the Ordinance relative to competitive bidding on purchase enacted there under hereby and herewith approves the acceptance of the following bid(s):

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note Code	Fiscal Year
2019 - 266	Radio System Maintenance & Repair Services for Infrastructure, Portables & Mobiles	Cyber Communications, Inc. 90 Colorado Ave. Warwick, RI 02888	\$34,648.00	6/1/19 - 5/31/21		

AND BE IT FURTHER RESOLVED, That such purchase or contract be awarded to the lowest responsible bidder.

THIS RESOLUTION SHALL TAKE EFFECT UPON ITS PASSAGE

RFI2019-266 Radio System Maintenance & Repair Services for Infrastructure, Portables & Mobiles

- 1 bid received

CODE: 30-310 Police/Service Contracts

MANNER OF AWARD: \$24,648.00
June 1, 2019 – May 31, 2021

RECOMMEND: Cyber Communications, Inc.

Cyber Communications, Inc.
90 Coltrane Ave.
Warwick, RI 02888

Pricing as Follows

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**Bid2019-266 Radio System Maintenance & Repair Services for Infrastructure,
Portables & Mobiles
BID RESULTS**

Item	Qty	Model and Description	Unit	Total
(see note 1)				
1	4	Motorola MCC500 Console positions with associated equipment stack and all accessory and interface boards.	\$74.50	\$298.00
2	5	Motorola Quantar Astro Repeater	\$79.50	\$397.50
3	11	Motorola Astro TAC Satellite RX's	\$24.75	\$272.25
4	2	MTR2000 Satellite Receivers	(see note 2)	(see note 2)
5	4	Motorola TAC Computers, 5 SQM AstroTac	(see note 2)	(see note 2)
6	1	Spectracom GPS Clock	\$59.25	\$59.25
7	8	Motorola Console stations: 6-ULIF, 1- VLF, 1- 800MHz.	(see note 2)	(see note 2)
8		Parts and Materials Not Covered Above	Percentage Off List	10%
		Annual Fixed Cost:		\$12,324.00
		Radio Bank Repair Service		
9		IIT 1000 Portable	Per Instance	(see note 3)
10		XTS2500 Portable	Per Instance	(see note 4)
11		XTS500 800 Trunked Portable	Per Instance	(see note 4)
12		MCS2000 Mobile	Per Instance	(see note 3)
13		XTL 500 Mobile	Per Instance	\$560.00
14		XTL2500	Per Instance	(see note 4)
15		APX4000 Portable	Per Instance	\$430.00
16		APX4500 Mobile	Per Instance	\$430.00
17		Parts and Materials Not Covered Above	Percentage Off List	10%
		Radio System Service Agreement		
18		Labor - Non Contract	Per hour	\$150.00
19		Tower Work - Non Contract	Per hour	Quote
			Minimum hours	1 hour
		Optional 2 nd Year Contract		Yes
		No Cost Increase		

Notes

- Alterations.** Item 1: vendor changed bid request quantity from 5 to quantity of 4. Item 4: vendor changed bid request quantity from 4 to quantity of 2. Item 5: vendor changed bid request model from Spectracom to AstroTac. Item 14: vendor changed bid request from XTL2500/5000 800 Trunked Mobile to XTL2500.

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**Bid2019-266 Radio System Maintenance & Repair Services for Infrastructure,
Portables & Mobiles
BID RESULTS**

2. Items 4, 5, 7. Motorola Astroac Comparators, their Signal Quality Modules, AstroSpectra Coozollites, MCS2000 & XT15000 mobile radios, MTR2500 and HT1000 portables are no longer supported by Motorola, therefore vendor cannot offer to include these pieces of equipment in this bid. The vendor will, however, continue to provide their best effort to make repairs on a time and materials basis.
3. Items 9 and 12. No longer supported. Time and material applies.
4. Items 10, 11 and 14. Support ends 12/31/19. Beginning 1/1/20 time and material applies.
Note: XT15000 mobiles are no longer supported. Time and material applies.

BUDGET 184 Purchase AFX41001 Purchase 2 Way Radios						
The following vendors were sent specifications.						
VENDOR	ADDRESS	CITY	STATE	ZIP	EMAIL	
American Communication Systems	PO Box 715	Brooklyn	NY	11230	asradio@optnet.com	
Ampgen (Formerly Multiplier)	10 State St.	Woburn	MA	01801	stacy@multiplier.com;	
Arteson Plus	2458 E. Smokyvale Dr.	Scottsdale	AZ	85260	brill@artesonplus.com	
Aramco	PO Box 29	Tombogue	NJ	08086	ughaven@aramco.com	
Aurio Zouis, Inc.	2720 Piner Rd.	Warwick	RJ	02886	jake.alexey@auriozouis.com	
Batteries Plus	999 Tall River Avenue	Seabrook	MA	02771	Carl.Hip@batteriesplus.net;	
Battery Zone, Inc.	PO Box 0435	Bridgewater	NJ	08807	84829@batteriesplus.net	
Business Services	340 Park Blvd. Ste 426	San Diego	CA	92103	csaof@business.com	
ComLink Wireless Technologies	1724 Lady Dr. Ste 106	Fl. Worth	TX	76177	30103501@csolutions@yahoo.com	
Country's Corp.	1230 Furness Brook Pkwy.	Quincy	MA	02269	jefr@comlinktech.com	
Country's	2240 S. County Tr. Svc. 2	R. Greenwich	RJ	02818	telecard@radioshop.com	
Connecticut Radio, Inc.	1208 Cranwell Ave	Rocky Hill	CT	06067	cjr@connecticutradio.com	
Competition Radio, Inc	471 West Shure Road, Unit 2	Warwick	RJ	02889	cjr@competition.com	
Continental Wireless	10455 Vista Park Rd.	Dallas	TX	75238	linda@vista.net.usda	
Cyber Com, Inc	390 Coltraco Ave	Warwick		02888	tabuly@cybercominc.com;	
D & R Communications	115 Gate Rd.	Woburn	RJ	01870	kenneth@cybercominc.com;	
Day Wireless Systems	4700 SE International Way	Milwaukee	OR	97222	chuaney@daywireless.com;	
Dba Industrial Communications	500 Waterman Ave.	P. Providence	RJ	02914	jerry@daywireless.com;	
Direct Network Services	120 Taylor St.	Littonia	MA	01460	bramison@daywireless.com	

VENDOR	ADDRESS	CITY	STATE	ZIP	FAX/ALT.
Fast Links	PO Box 242	N. Saugerties	MA	02380	noisemo@fastlinks-wireless.com
Forest Lake Comm. Co., Inc.	305 Clark St.	Auburn	NY	13021	willie@lumpvalley.com (607)
Frequency Electronics, Inc.	55 Charles Lindbergh Blvd.	Mitchel Field	NY	11523	sparrin@fringes-lakescomm.com
Halsberg Communications, Inc.	P.O. Box 322	Totowa	NJ	07511	sales@frincoffer.com
Indesweb Bellwells	550 Cahoon Rd.	Franklin, Ohio	OH	43170	andberg@indesweb.com
Intercom Communications	1105 Industrial	Sugar Land	TX	77478	shirley@intercom.com
Intercom Products Int'l	2205 West St. #105	Sunny Valley	CA	95065	jose@intercomcommunications.com
Lupe's Power Technologies, Inc.	145 Wind Rd.	Braintree	MA	02184	rob@intercomproducts.com
Midwest Communications	40 Love St.	Marshfield	MA	02056	alyson@intercomproducts.com
Interstate Battery	1637 Seaside Lane	Richardson	TX	75081	Don.Lucas@intercom.com
MCIM Marketing, Inc.	1691 S. Sunbird St.	Anaheim	CA	92806	wjcs@intercom.com
Matronics	411 Hwy 994519	Morgantown	FL	33063	inf@intercom.com
Mutualco Solutions	Five Paragon Dr.	Mount Pleasant	MI	48645	marianne@mutualco.com
Motorola Solutions, Inc.	12 Walker Way	North Scituate	RI	02857	Don.Lucas@mutualco.com
NY Supply, Inc.	1400 Ridge Rd. East	Rochester	NY	14621	ron.perron@mutualco.com
PackLogic, Inc.	140 Lincoln Ave.	Springfield	RI	02806	tyr@packlogic.com
Power Products Global	2170 Cranston Ct.	Alpharetta	GA	30004	terry@packlogic.com
Radio Express, Inc.	5701 Barrington Rd.	Courtenville	VA	20120	jim@powerproducts.com
Radio-Phone Communications	153 James P. Murphy Ind. Hwy.	W. Warwick	RI	02883	john@radio-phones.com
Radio Wireless	7100 Technology Dr.	W. Melbourne	FL	32901	sp@radio-phones.com
3-ET Radio Communications	1019 E. Bunt St.	San Antonio	TX	78212	kb@radio-phones.com
Seaport Communications Co	404 St. Jarrish Rd.	Newquayville	RI	02882	kr@radio-phones.com
SalesAnd Systems, Inc.	50 Ramon Rd.	Beverly	MA	01915	kr@radio-phones.com
Stanford Research Systems, Inc.	1290-D Rosewood Ave.	Sunnyvale	CA	94089	stan@radio-phones.com
Teachworld Solutions, LLC	119 Wildwood Rd.	Stamford	CT	06907	stan@radio-phones.com
Tecon	11126 McCracken Rd.	Farm Valley	MD	21031	sales@radio-phones.com
Thilly Communications, Inc.	520 Shermans Ave.	Harrier	CT	06514	stan@radio-phones.com
Vision Communications	4501 E. Pacific Coast Hwy, Ste. 400	Long Beach	CA	90804	stan@radio-phones.com
Vision of Video	9040 Redwood Blvd.	Northridge	CA	91325	stan@radio-phones.com
VTV Graphics	78 Jefferson Blvd.	Warwick	RI	02886	stan@radio-phones.com

MAR 28 2019

WARWICK POLICE DEPARTMENT

"A Nationally Accredited Agency"

Colonel Rick J. Ratkhan, Chief of Police

99 Veterans Memorial Drive

Warwick, Rhode Island 02886-4617

(401) 468-4206

March 25, 2019

Mrs. Patricia Pezika
Purchasing Agent
Warwick City Hall
3275 Post Road
Warwick, RI 02886

RE: Bid Award for #2019-266

Pending Source: Operating Budget Code 30-340 (Service Contracts)

Dear Mrs. Pezika:

The Police Department went out to bid for Radio System Maintenance and Repair Services and received only one bid from Cyber Communications of 99 Colorado Avenue, Warwick RI 02886.

Based on this response to the bid process and our need for a repair and maintenance contract for our communications system, we are recommending that the bid be awarded to CyberComm. CyberComm's bid did include an option to include a second year at the same price. The Police Department is very familiar with this company, having done business with them since before 2009, and has been satisfied with both their response in emergencies and the services they are able to provide. The current contract expires May 31, 2019.

The bid submission applies to three areas:

Section A: Fixed cost maintenance on infrastructure equipment at a rate of \$12,324.00;
\$24,648.00 exercising the second year option.

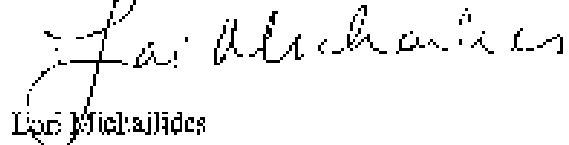
Section B: Radio Unit Repair Service at a fixed cost per unit repaired as needed.

Section C: Radio System Service Agreement at a fixed hourly rate to apply to all services not specifically included in Section A and B, on an as needed basis.

The Police Department is requesting the right to exercise the second year option, and accordingly, with your approval, to spend \$24,648.00 on Section A, and \$10,000.00 on Sections B and C, for a total authorization of \$34,648.00 over the life of the two year contract to begin June 1, 2019 and expiring May 31, 2021.

Funding for this expenditure, if approved, will come from Police Department Operating Budget Code, 30-340 (Service Contracts).

Sincerely,

A handwritten signature in cursive script that reads "Lou Michalides". The signature is written in dark ink and is positioned above the typed name.

Lou Michalides
Major

Administrative Bureau Commander